

Agile Transformation

Business Challenge

Our client is an Enterprise Software company that has developed a policy automation solution platform to support the property and casualty insurance industry – workflow management, forms, content delivery and customer relationship management.

The key issues that faced our client were:

- Failing to meet customer business requirements
- Poor execution and delivery during implementation
- Inaccurate work and time estimates
- High defect counts in implementation
- High support costs due to production issues

Client & Engagement Quick Facts

- Project Durations: 8-12 Months
- Development Environment: Java, XML
- FTE: 60+
- Geographies: CA, MT

Our Solution

As part of the plan for business transformation, a multi-initiative program was developed to address the issues our client faced. For project execution, Agile (Scrum) was adopted by all functional groups within the organization: Client implementation teams, IT and Support as well as product development/research and development. Kenny & Company led key initiatives to include: Scrum coaching and mentoring (acting as product owners and scrum masters), solution implementation and professional services methodology design and development.

- Retention of key customers
- Improved implementation time & costs
- Increased customer satisfaction
- Scalability of professional services organization
- Increased professional services revenue

Business Benefits

Kenny & Company assisted our client transform to an agile organization, retain key strategic customers; create accurate realistic work and schedule estimates; deliver projects on time and under budget; reduce overall support issues. In addition Kenny & Company helped generate additional professional services revenue for the client.

About Us

Kenny & Company is a management consulting firm offering Strategy, Operations and Technology services to our clients.

We exist because we love to do the work. After management consulting for 20+ years at some of the largest consulting companies globally, our partners realized that when it comes to consulting, bigger doesn't always mean better.

Instead, we've created a place where our ideas and opinions are grounded in experience, analysis and facts, leading to real problem solving and real solutions – a truly collaborative experience with our clients making their business our business.

We focus on getting the work done and prefer to let our work speak for itself. When we do speak, we don't talk about ourselves, but rather about what we do for our clients. We're proud of the strong character our entire team brings, the high intensity in which we thrive, and above all, doing great work.

Who We Are

Partner Led

Our Partners are personally committed to our clients and lead every engagement.

Experience, Perspective and Passion

We average over 20 years in professional services and bring tailored approaches to every client engagement.

Focused, Collaborative, High-Impact

We work side-by-side with our clients in highly focused teams to solve complex business problems.

Client First

Our highest priority is our client's professional and personal success. We believe clients should expect more.

Guarantee Our Work

We guarantee our clients complete satisfaction every engagement every time.

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