

Decision Analysis & Program Governance

Business Challenge

Our client is a Consumer Packaged Goods company facing ongoing issues during the implementation of two global supply chain and logistics programs worth \$43 million in business and technology investment, resulting in increased program costs and delayed timelines. Our client needed to decide whether to continue co-development and implementation of the remaining program modules with the current vendor or terminate and seek alternative solutions.

The key issues that faced our client were:

- Platform performance issues
- Program scope creep
- Inaccurate work and time estimates
- Large volume of high severity defects with deliverables
- Concerns with vendor's ability to meet client's future technology needs

Client & Engagement Quick Facts

- Project Duration: 4 weeks
- Two global supply and logistics programs impacted costs
- Completed stakeholder discovery and decision criteria development
- Completed decision analysis and provided recommendation
- Implemented additional program governance and rigor

Our Solution

Kenny & Company provided a two phase approach to address ongoing issues with our client's technology vendor. The first phase focused on recommending an architectural and program plan with the vendor based on our analysis against defined decision criteria. The second phase was to ensure the current work in progress landed successfully without further delays and additional costs. To address this, Kenny & Company implemented additional governance and rigor and a program steering committee by redefining roles and responsibilities and restructuring existing meetings.

Business Benefits

Kenny & Company assisted our client in making a critical business and technology decision to mitigate future program delays and additional financial exposure; alleviate resourcing constraints on both vendor and client teams; implemented additional program governance and rigor through steering committee restructuring resulting in improved visibility to program risks, issues and help needed.

About Us

Kenny & Company is a management consulting firm offering Strategy, Operations and Technology services to our clients.

We exist because we love to do the work. After management consulting for 20+ years at some of the largest consulting companies globally, our partners realized that when it comes to consulting, bigger doesn't always mean better.

Instead, we've created a place where our ideas and opinions are grounded in experience, analysis and facts, leading to real problem solving and real solutions – a truly collaborative experience with our clients making their business our business.

We focus on getting the work done and prefer to let our work speak for itself. When we do speak, we don't talk about ourselves, but rather about what we do for our clients. We're proud of the strong character our entire team brings, the high intensity in which we thrive, and above all, doing great work.

Who We Are

Partner Led

Our Partners are personally committed to our clients and lead every engagement.

Experience, Perspective and Passion

We average over 20 years in professional services and bring tailored approaches to every client engagement.

Focused, Collaborative, High-Impact

We work side-by-side with our clients in highly focused teams to solve complex business problems.

Client First

Our highest priority is our client's professional and personal success. We believe clients should expect more.

Guarantee Our Work

We guarantee our clients complete satisfaction every engagement every time.

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